

# Optimal Policy for Expediting Orders in Transit

Chiwon Kim <sup>\*</sup>      Diego Klabjan <sup>†</sup>      David Simchi-Levi <sup>‡</sup>

December 18, 2009

## Abstract

Recent globalization adds complexity to supply chains and increases lead times as goods travel through multiple locations around the globe. Under this changing environment a supply chain must be agile to respond quickly to demand spikes. One way to achieve this objective is by expediting outstanding orders from multiple locations in the supply chain through premium delivery, overtime work, or extra capacity available at a higher cost. We study the single-item periodic review stochastic inventory problem where outstanding orders may be expedited. For so-called sequential systems, in which expediting costs are convex, it is proved that expedited orders do not cross regular orders in time under the optimal policy. For sequential systems, we show that the optimal policy is the base stock type policy with respect to regular ordering and expediting. If a system is not sequential, orders may cross in time, thus optimal policies are hard to obtain. We propose a heuristic for such systems and discuss its performance and limitations.

## 1 Introduction

One of the recent challenges of companies is increasing complexity of supply chains due to globalization of production and as a result increased lead times. An excellent example is

---

<sup>\*</sup>Massachusetts Institute of Technology, chiwon@alum.mit.edu

<sup>†</sup>Northwestern University, d-klabjan@northwestern.edu

<sup>‡</sup>Massachusetts Institute of Technology, dslevi@mit.edu

provided by the retail industry in North America and its suppliers. Several domestic suppliers in North America have already outsourced their production to offshore, e.g., Taiwan and China, with ever increasing volume of outsourcing. At the same time, emerging international suppliers either build production facilities near the North American market or outsource production to manufacturing service companies located near North America to improve market accessibility. In this changing environment, the retailers must cope with the challenge of how to best exploit the changes in supply chains. One of the opportunities at hand for retailers is to utilize more flexible sourcing through order expediting from multiple locations along the supply chain. Rather than incurring excessive cost due to a sudden spike in demand, expediting the delivery of partial or complete orders through either overtime work or premium delivery such as by air is a viable option for many retailers. This paper studies the retailer's optimal order expediting policy as well as the regular ordering policy from a global supplier with multiple stages in production and distribution.

Consider the following business case published in EMS NOW [8]. An LCD TV producer in South Korea decided to outsource its small to medium sized LCD TV production for the North American market to a manufacturing service company in Mexico, which assembles final products with some of the key components such as LCD panels shipped directly from South Korea. Since an LCD panel constitutes the bulk of an LCD TV, the two of them are virtually indistinguishable from the inventory viewpoint. Consider a regional distribution center of a consumer electronics retailer where a manager of the regional distribution center decides how many LCD TVs to order and how many to expedite in case of an emergency. Regular orders must be placed in South Korea where the supply chain's one end is located due to the LCD panel supply, but expediting can be done from multiple locations, i.e., Mexico and South Korea. On the one hand, expediting by overtime work and overnight ground shipping from Mexico is cheaper, but it is constrained by the availability of LCD panels and the reduction in lead time is marginal. On the other hand, expediting assembled LCD TVs from South Korea directly by air is costlier but the reduction in lead time is higher. This is possible because the LCD TV manufacturer is producing LCD TVs in South Korea for other markets. We study the decision problem of the retailer on how much to order for future use as regular orders and how much to expedite for immediate use (also from which locations).

The model is as follows. The retailer faces a stochastic demand, periodically reviews inventory on hand, and places regular orders at the supplier, i.e., the LCD TV maker, with a nonnegative fixed ordering cost as well as a per item cost. Regular orders pass to an intermediate installation, i.e., the manufacturing service company, and then they are finally delivered to the retailer. The lead time between the supplier and the intermediate installation, i.e., the shipping time for an LCD panel from South Korea to Mexico, is one review period. Similarly, the lead time between the intermediate installation and the retailer, i.e., LCD TV assembly time plus ground transportation, is also one review period. In addition to regular ordering, expedited delivery is available with extra linear costs in units for all or part of the outstanding orders in the pipeline, i.e., the supplier and the intermediate installation. The retailer may expedite orders as demand realizes. When expedited, orders instantaneously arrive at the retailer's distribution center and they are ready to fulfill the upcoming demand. Without expediting, it is well known that the optimal regular ordering follows the base stock policy, or  $(s, S)$  if a fixed cost exists, with respect to the inventory position.

In our setting, all decisions are made by a manager of the retailer's distribution center (or other location with the same function), and it is assumed that the manager cannot influence the inventory flow between the supplier and the intermediate installation. As a consequence, expediting is allowed only to the retailer's distribution center, which is a practical consideration in the LCD TV example. There are also business cases where expediting between the supplier and the intermediate installation should be allowed. Such cases are addressed by Lawson and Porteus [17] and Muharremoglu and Tsitsiklis [18]. We note that their models do not reduce to ours, and a different analysis is required for our setting because we cannot eliminate undesired behavior of the solution from their models, i.e., expediting between the supplier and the intermediate installation. We discuss this in detail in the literature review section.

Finding an optimal inventory control policy with respect to regular ordering and expediting depends critically on the system parameters such as the expediting costs. We introduce the notion of sequential systems, where it is never optimal to expedite from the supplier before expediting all outstanding orders in the intermediate installation. We show that in sequential systems the regular ordering policy is the  $(s, S)$  policy with respect to the inven-

tory position, and the expediting policy is a variant of the base stock policy, which involves multiple base stock levels with respect to the inventory on hand and inventory position. If a system is not sequential, the structure of the optimal policies is complex, and analytical results are hard to obtain. Instead, we propose a heuristic policy called the *extended heuristic*, which is a natural extension of the identified optimal policy for sequential systems to non-sequential systems. We test the extended heuristic by means of a numerical study. In Kim et al. [16] (online appendix), we generalize the two stage supply chain system into a general  $L$  stage supply chain system, and show that the same optimal policies of regular ordering and expediting are applicable.

There are three major contributions of this paper. First, for sequential systems, we establish that the  $(s, S)$  policy is optimal for regular orders and a variant of the base stock policy with respect to various stock positions is optimal for expedited orders. We provide simple recursive equations to compute the reorder point and the base stock levels. We further reveal that the structure of the optimal expediting policy is to expedite everything up to a certain point in the pipeline, and nothing beyond. Second, modeling and proof techniques are novel. We propose a unique relationship among multiple cost-to-go functions with various restrictions appropriate for sequential systems. The main results are derived from these relationships. Standard inductive arguments coupled with separability of the cost-to-go functions as often done in the literature cannot be carried out in our context. Indeed, our proof technique is based on studying the difference in the cost-to-go functions with different states as well as induction arguments. Finally, we propose a heuristic policy, the extended heuristic, for non-sequential systems that do not allow simple optimal policies. By means of a computational study, we argue that the extended heuristic achieves a local optimum for a much wider class of systems, which include all sequential systems.

In Section 2 we formally state the model together with the general optimality equation. We characterize sequential systems and derive the relationship of the cost-to-go functions in Section 3. Section 4 presents the optimal policy for sequential systems. We numerically investigate the performance of the proposed heuristic for non-sequential systems in Section 5. We provide a generalization to an  $L$  stage system in Kim et al. [16]. We conclude the introduction by a literature review.

## Literature Review

The problem studied has similarities with multi-supplier inventory problems. One supplier with a much shorter lead time can be used as the expedited mode while the remaining suppliers with possibly longer lead time as the regular mode. Barankin [2], Daniel [6], Neuts [20], and Veinott [23] have considered the inventory system with two supply modes of instantaneous and one period lead time. Their models are special cases of our model, and thus they have the same optimal policy structure. Fukuda [10] extends this model to the case where the lead times are  $k$  and  $k + 1$  periods. Whittemore and Saunders [25] generalize the two supply mode problem to arbitrary lead times, however the optimal ordering policies are no longer simple functions if the difference in the lead times is more than one period. They also give conditions on optimality of using a single supplier. The stochastic lead time model of zero or one period is considered by Anupindi and Akella [1]. While most of the literature for multiple supply modes addresses the two supply mode case, some researchers, including Fukuda [10], Zhang [26], and Feng et al. [9], consider the three supply mode case. Their optimal policies are generally not base stock policies.

In the same spirit, models with emergency orders relate to our problem, since expediting has a similar effect. The periodic review inventory model with emergency supply is considered by Chiang and Gutierrez [3, 4], Tagaras and Vlachos [22], and Huggins and Olsen [13]. Chiang and Gutierrez [4] allow placing multiple emergency orders within a review period, while the others allow placing a single emergency order per cycle. Huggins and Olsen [13] consider a two-stage supply chain system where shortages are not allowed, so the shortage must be fulfilled by some form of expediting such as overtime production. They found that the optimal regular ordering policy is the  $(s, S)$  type policy, but the expediting policy is not a base stock type policy. Related research in this area includes Groenevelt and Rudi [12], where a manufacturing order can be split into fast and slow shipping modes, and Vlachos and Tagaras [24], where there is a capacity cap on the size of an emergency order. Both multi-supplier and emergency order models in the literature differ significantly from our model since in our case the realized lead time can be any number between 0 and the regular lead time, and it varies dynamically.

Our model can be generalized to include multiple consecutive intermediate installations

as presented in Kim et al. [16]. With regard to our generalized model, the serial multi-echelon inventory system with expediting has been studied by Lawson and Porteus [17] who extend the work by Clark and Scarf [5] by introducing expedited deliveries with zero lead time between two consecutive installations. They prove optimality of the base stock policy for expediting orders. Our model resembles the model in Lawson and Porteus [17] because a unit can be also expedited through several consecutive installations in their model. However, our model is substantially different from Lawson and Porteus [17] in that we do not allow expediting between two consecutive installations due to practical reasons of businesses. In our model expediting can only occur from the supplier or intermediate installations to the retailer. The model in Lawson and Porteus [17] cannot capture the same situation as ours. To see this more clearly, consider the Lawson and Porteus [17] model with a supplier, an intermediate installation, and a retailer. Let us denote by  $c_2$  the expediting cost from the supplier to the intermediate installation, and by  $c_1$  the expediting cost from the intermediate installation to the retailer. In their model, the expediting cost  $d$  from the supplier to the retailer is  $d = c_2 + c_1$  since both of expediting should happen consecutively in the same time period. In order to prevent expediting from the supplier to the intermediate installation,  $c_2$  needs to have a high enough value. As a consequence,  $d$  should be high as well and this prevents any expediting from the supplier to the retailer. To view this from a different angle, if we predefine  $c_1$  and  $d$ , then  $c_2$  should be  $d - c_1$ , which can be fairly small, and the model fails to prevent any expediting from the supplier to the intermediate installation, which is restricted in our model. As a result, their model addresses different situations with different solution dynamics from those captured by our model. Muharremoglu and Tsitsiklis [18] generalize Lawson and Porteus [17] further by allowing super modular expediting cost instead of a linear one. Their model is different from our model by the same reason as Lawson and Porteus [17].

Furthermore, Lawson and Porteus [17] and Muharremoglu and Tsitsiklis [18] assume a linear cost structure. More specifically, the main method of Muharremoglu and Tsitsiklis [18] is single-unit decomposition, which is applicable only to decomposable systems with linear expediting and procurement costs and no interactions among different units are allowed. Our model is more general in the sense that the holding and backlogging costs in our model constitute a convex function in the number of units. In addition, while our model can

handle a fixed ordering cost, single-unit decomposition cannot capture it because it imposes a further interaction among the units.

## 2 Model Statement

We consider a supply chain that consists of 3 installations<sup>1</sup> labeled from 0 to 2, where installation 0 is the retailer, installation 1 is the intermediate installation such as a manufacturing service company, and installation 2 is the supplier. In regular delivery, a unit of goods passes through all the installations from the supplier to the retailer and stays for one period at each installation. Expedited delivery of a fraction or all of the outstanding orders is available at each installation, and the lead time of such a delivery is instantaneous. Therefore the actual lead time for a unit is dynamic with the maximum of 2 time periods and the minimum of 0. The per unit expediting cost from installation  $i$  at time period  $k$  is  $d_{i,k}$ . The planning horizon consists of  $T$  time periods. Figure 1 depicts the model.

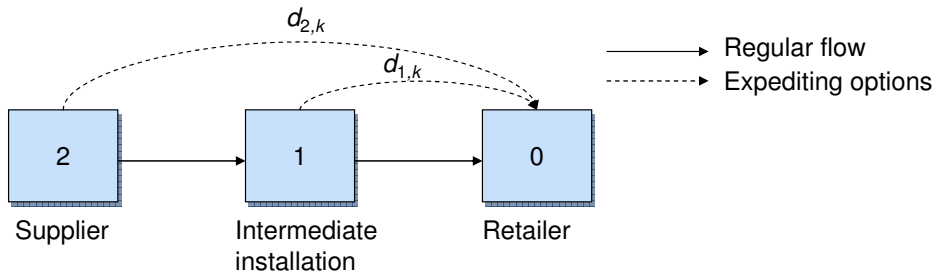


Figure 1: The underlying supply chain

Demand  $D_k$  for period  $k$  is a nonnegative continuous random variable. (It can also be a discrete random variable with a finite support.) At the retailer, excess demand is backlogged and incurs a backlogging cost, while excess inventory incurs a holding cost. We require that the holding/backlogging cost function is convex in the amount of inventory. Let  $r_k(\cdot)$  be any convex holding/backlogging cost function and for ease of notation let  $L_k(x) = E[r_k(x - D_k)]$ . Clearly,  $L_k(\cdot)$  is convex.

<sup>1</sup>We extend the model to a general length system in Kim et al. [16].

The sequence of events is as follows. At the beginning of time period  $k$ , the retailer first places a new regular order with the supplier at cost  $c_k$  per unit and fixed ordering cost  $K$ , and next decides how much to expedite from each installation. The retailer may also expedite from the supplier up to the amount of the regular order just placed. After the expedited deliveries of the outstanding orders are received, demand realizes at the retailer. Holding or backlogging cost is accounted for at the end of time period  $k$ . After cost accounting, the outstanding orders at installations 1 and 2 move to the next downstream installation instantaneously and then the next time period begins.

The problem is to determine an optimal regular ordering quantity and optimal expediting quantities from each of the two installations 1 and 2 at the beginning of each time period. Let us denote by  $v_i$  the amount of inventory at installation  $i$  at the beginning of a time period before expediting for  $i = 0, 1$ . Before receiving the regular order, the supplier has no inventory assigned for the retailer at the beginning of the time period, therefore  $(v_0, v_1)$  is the current state of the system. Let  $J_k(v_0, v_1)$  be the cost-to-go function at the beginning of time period  $k$  under optimal regular ordering and expediting in time periods  $k, k + 1, \dots, T$ . For simplicity, we do not discount any future costs. After time period  $T$ , holding and backlogging costs are assumed to be zero with no salvage value for remaining inventory, thus the terminal cost  $J_{T+1}$  at time  $T + 1$  is zero. The optimality equation reads

$$J_k(v_0, v_1) = \min_{\substack{u, e_1, e_2 \\ u \geq e_2 \geq 0 \\ v_1 \geq e_1 \geq 0}} \{d_{1,k}e_1 + d_{2,k}e_2 + L_k(v_0 + e_1 + e_2) + c_k u + K\delta(u) \\ + E[J_{k+1}(v_0 + v_1 + e_2 - D, u - e_2)]\}, \quad (1)$$

where  $u$  is the regular ordering quantity,  $e_1$  and  $e_2$  are the expediting quantities from installation 1 and 2, respectively, and  $\delta(u) = 1$  if  $u > 0$  and 0 otherwise. Note that after expediting from installation 1,  $v_1 - e_1$  units remain at installation 1 and  $u - e_2$  at installation 2. The remaining inventory at each installation moves to the next installation at the end of the time period after demand  $D$  realizes, therefore the state of the next time period is  $(v_0 + v_1 + e_2 - D, u - e_2)$ .

For ease of exposition, we consider only stationary demand distributions and cost coefficients. All presented results hold also in the nonstationary case as discussed in Section 4. Therefore, we drop time index  $k$  from the demand variables and the cost coefficients. We also use  $L(\cdot)$  for stationary systems instead of  $L_k(\cdot)$ .



### 3 Sequential Systems

Optimality equation (1) does not exhibit a simple policy. To obtain analytical results, we have to confine our interest to a special class of systems. In this section, we explore systems that are analytically manageable and derive structural results for such systems. First, we formally define sequential systems using expediting costs.

**Sequential systems:** A system is *sequential*, if expediting cost coefficients  $d_i$ 's satisfy  $d_1 - d_0 \leq d_2 - d_1$ , where  $d_0 = 0$ .<sup>2</sup>

For sequential systems, the expediting cost coefficient  $d_i$  as well as marginal expediting cost  $d_{i+1} - d_i$  are increasing in installation index  $i$ . Sequential systems are encountered in international supply chains such as our LCD TV example. One of the primary reasons of outsourcing to a manufacturing service company is to get closer to the market to save logistics costs, which in turn implies that shipping or expediting from the intermediate installation at cost  $d_1$  is much cheaper than from the supplier at cost  $d_2$ .

The following is a key theorem to derive the optimal policies for regular ordering and expediting.

**Theorem 1.** *Sequential systems preserve the sequence of orders in time when operated optimally.*

*Proof.* Consider expediting a unit from each installation. Expediting a unit from installation 1 has an effect of raising the inventory of the retailer by 1 unit for 1 time period at the cost of  $d_1$ . Similarly, expediting a unit from installation 2 has an effect to raise the inventory for 2 time periods at  $d_2$ . If installation 1 is non empty, then expediting a unit from installation 2 is always replicable with respect to the inventory level of the retailer at equal or lower cost by expediting a unit from installation 1 in the current time period, and another unit from installation 1 in the next time period since  $d_2 \geq 2d_1$ . To summarize, if installation 1 is non empty, it is always better to consider expediting from installation 1 first if any

---

<sup>2</sup>If the expediting costs are nonstationary, then the system is *sequential* if  $d_{1,k} - d_{0,k+1} \leq d_{2,k} - d_{1,k+1}$ , for  $1 \leq k \leq T$ , where  $d_{0,k+1} = 0$  and  $d_{1,T+1} = 0$ .

expediting is necessary. Therefore, sequential systems preserve the sequence of orders even with expediting.  $\square$

Using this theorem, we now derive an important property of the cost-to-go function for sequential systems. Let us denote for convenience  $x^0 = v_0$  and  $x^1 = v_0 + v_1$ . We interpret the process of expediting multiple units as multiple decisions of expediting a unit until there is no further need of expediting. Consider a general state  $(x^0, v_1)$  of a sequential system. If we expedite a unit, then it is best to expedite it from installation 1 by the definition of sequential systems. The resultant state after this expediting is  $(x^0 + 1, v_1 - 1)$  provided that  $v_1 \geq 1$ . If we continue expediting units, installation 1 is eventually emptied and the state becomes  $(x^0 + v_1, 0)$  in which expediting from installation 2 starts. Therefore, state  $(x^0 + v_1, 0)$  requires a special treatment. In order to capture this, we introduce restricted cost-to-go functions. Let  $J_k^1$  be the optimal cost-to-go that can be achieved by a restricted control space in which expediting only from installation 1 is allowed. The control space for  $J_k^1$  is restricted in time period  $k$ , but unrestricted after time period  $k$ . In the following, we provide a relationship between the unrestricted cost-to-go  $J_k$  and the restricted cost-to-go  $J_k^1$ . For  $i \leq L - 1$ , the optimality equation for  $J_k^1(x^0, v_1)$  is given by

$$J_k^1(x^0, v_1) = \min_{x^0 \leq y_1 \leq x^1, z \geq x^1} \{d_1(y_1 - x^0) + L(y_1) + c(z - x^1) + K\delta(z - x^1) + E[J_{k+1}(x^1 - D, z - x^1)]\}, \quad (2)$$

where  $y_1$  and  $z$  are decision variables:  $y_1 - x^0$  corresponds to the expediting amount from installation  $i$ , and  $z - x^1$  corresponds to the regular ordering amount. The optimality equation at state  $(x^1, 0)$  reads

$$J_k(x^1, 0) = \min_{z \geq y_2 \geq x^1} \{d_2(y_2 - x^1) + L(y_2) + c(z - x^1) + K\delta(z - x^1) + E[J_{k+1}(y_2 - D, z - y_2)]\}. \quad (3)$$

where  $y_2 - x^1$  is the expediting amount from installation 2, which is less than or equal to the regular order amount,  $z - x^1$ .

We have the following obvious relationship between the unrestricted cost-to-go  $J_k$  and the restricted cost-to-go  $J_k^1$ :

$$J_k(v_0, v_1) = \min\{J_k^1(x^0, v_1), d_1 v_1 + J_k(x^1, 0)\}. \quad (4)$$

By Theorem 1, in sequential systems it is optimal to first expedite from downstream. At time period  $k$ , the first term corresponds to expediting partially or fully from installation 1 and no expediting beyond, and the second term captures expediting everything from installation 1, expediting partially or fully from installation 2. From the minimum term in (4), we can determine the optimal control of expediting, i.e.,  $y_i$  from installation  $i$ . Also, the optimal regular ordering decision is to place a regular order of the amount  $z - x^1$  that is determined in the same term.

## 4 Optimal Policies for Sequential Systems

In analyzing (4), we compare the difference of  $J_k(x^0, v_1)$  and  $J_k(x^1, 0)$ . The key finding is the observation that  $J_k(x^0, v_1) - J_k(x^1, 0)$  is only a function of  $k, x^0$ , and  $x^1$ . Furthermore, this function has the form of  $S_k^0 + S_k^1(x^0) + S_k^2(x^1)$  for well defined functions  $S_k^0, S_k^1$  and  $S_k^2$ . Another key finding is that the minimization with respect to  $y_i$  in (2) can be isolated from the minimization with respect to  $z$ , and it has the form of  $\min f_{i,k}(y_i)$  for a function  $f_{i,k}$ , which is defined by using  $S_k^0, S_k^1$  and  $S_k^2$  for  $i = 1, 2$ . We provide the details of  $S_k^0, S_k^1, S_k^2$ , and  $f_{i,k}$  after the following lemma from Lawson and Porteus [17], which originates in Karush [15]. We use this lemma frequently throughout the paper.

**Lemma 1.** *Let  $f$  be convex with a finite minimizer in  $\mathbb{R}$ . Let  $y^* = \arg \min f(x)$ . Then,  $\min_{x_1 \leq x \leq x_2} f(x) = a + g(x_1) + h(x_2)$ , where  $a = f(y^*)$ , and penalty functions  $g(x_1)$  and  $h(x_2)$  are defined by*

$$g(x_1) = \begin{cases} 0 & x_1 \leq y^* \\ f(x_1) - a & x_1 > y^* \end{cases} \quad \text{and} \quad h(x_2) = \begin{cases} f(x_2) - a & x_2 \leq y^* \\ 0 & x_2 > y^*. \end{cases}$$

*For a nondecreasing convex  $f$ , we define  $a = 0$ ,  $g(x) = f(x)$ , and  $h(x) = 0$ . On the other hand, for a nonincreasing convex  $f$ , we define  $a = 0$ ,  $g(x) = 0$ , and  $h(x) = f(x)$ .*

In Lemma 1,  $g$  is nondecreasing convex, while  $h$  is nonincreasing convex. For  $k \leq T$ , let

us recursively define

$$\begin{aligned} f_{1,k}(x) &= d_1x + L(x), \\ f_{2,k}(x) &= d_2x + L(x) + E[S_{k+1}^1(x - D)], \end{aligned} \quad (5)$$

$$\begin{aligned} S_k^0 &= a_{1,k}, \\ S_k^1(x) &= g_{1,k}(x) - d_1x, \\ S_k^2(x) &= h_{1,k}(x) - L(x), \end{aligned} \quad (6)$$

where  $S_{T+1}^0 = S_{T+1}^1(\cdot) = S_{T+1}^2(\cdot) = 0$  for all  $i$ . Here,  $a_{1,k}$ ,  $g_{1,k}$ , and  $h_{1,k}$  are defined according to Lemma 1 with respect to  $f_{1,k}$ . Functions  $f_{i,k}$  and  $S_k^j$  are well defined, and starting from the last time period  $T$ , they can be obtained recursively. In particular, from (5) we can compute  $f_{2,T}$ , then from (6) we obtain  $S_T^1$ . Next we compute  $f_{2,T-1}$  from (5), and in turn,  $S_{T-1}^1$  from (6). We repeat this procedure to define all  $f_{2,k}$  and  $S_k^1$ . For others, we use a similar procedure.

## Optimal Expediting Policy

The optimal expediting policy of expediting from installation  $i$  for sequential systems is established by the following theorem.

**Theorem 2.** *For sequential systems, the optimal expediting policy for expediting orders from installation  $i$  is the base stock policy with respect to stock position  $x^{i-1}$ . The base stock level is given by  $y_{i,k}^* = \arg \min f_{i,k}(x)$  for time period  $k$ .*

The base stock levels  $y_{i,k}^*$  for expediting from installation  $i$  at time period  $k$  have a monotonic property as noted in the following theorem.

**Theorem 3.** *For sequential systems, we have  $y_{1,k}^* \geq y_{2,k}^*$  for all  $k$ .*

This theorem can be proved independently and the proof is given in Appendix A. The implication of Theorems 2 and 3 is the following. Because the base stock levels satisfy  $y_{1,k}^* \geq y_{2,k}^*$  and stock positions  $x^1 \geq x^0$ , there are four cases. First, if  $x^0 \geq y_{1,k}^*$ , then  $x^1 \geq y_{2,k}^*$ , and thus no expediting from anywhere is necessary. Second, if  $x^1 \geq y_{1,k}^* \geq x^0$ , then it is optimal to expedite  $y_{1,k}^* - x^0$  from installation 1 but no expediting is required

from installation 2 because  $x^1 \geq y_{2,k}^*$ . Third, if  $y_{1,k}^* \geq x^1 \geq y_{2,k}^*$ , then  $y_{1,k}^* \geq x^1 \geq x^0$ , thus expediting everything from installation 1 is optimal but no expediting is necessary from installation 2. Finally, if  $y_{2,k}^* \geq x^1$ , then  $y_{1,k}^* \geq x^1 \geq x^0$ , thus expediting everything from installation 1 and partially from installation 2 is optimal. Note that this policy is compatible with Theorem 1.

The next theorem reveals a key feature of  $J_k$ , which is useful in proving Theorem 2.

**Theorem 4.** *For all  $k$ ,  $J_k(x^0, v_1) - J_k(x^1, 0) = S_k^0 + S_k^1(x^0) + S_k^2(x^1)$ .*

We prove Theorems 2 and 4 concurrently.

*Proof of Theorems 2 and 4.* Theorem 2 is proved by induction concurrently with Theorem 4. In the base case of the induction, when  $k = T + 1$ , the optimal expediting policy is null. We can safely set the base stock levels for expediting at  $-\infty$ . Also, Theorem 4 trivially holds when  $k = T + 1$  because all terms are zero. Now we continue with the induction step. Let us assume that on and after time period  $k + 1 \leq T + 1$  the two theorems hold as the induction hypothesis, and we need to show the results at time period  $k$ .

Let us consider (2). By applying Theorem 4 with time period  $k + 1$  to  $J_{k+1}(x^1 - D, z - x^1)$  in (2), we obtain

$$J_{k+1}(x^1 - D, z - x^1) = S_{k+1}^0 + S_{k+1}^1(x^1 - D) + S_{k+1}^2(z - D) + J_{k+1}(z - D, 0).$$

Substituting this into (2) yields

$$\begin{aligned} J_k^1(x^0, v_1) &= \min_{x^0 \leq y_1 \leq x^1} \{d_1 y_1 + L(y_1)\} \\ &\quad + \min_{z \geq x^1} \{cz + K\delta(z - x^1) + E[S_{k+1}^2(z - D) + J_{k+1}(z - D, 0)]\} \\ &\quad - d_1 x^0 - cx^1 + S_{k+1}^0 + E[S_{k+1}^1(x^1 - D)]. \end{aligned} \quad (7)$$

Similarly, by applying Theorem 4 for time period  $k + 1$  to (3), we have

$$\begin{aligned} J_k(x^1, 0) &= \min_{z \geq y_2 \geq x^1} \{d_2 y_2 + L(y_2) + cz + K\delta(z - x^1)\} \\ &\quad + E[S_{k+1}^1(y_2 - D) + S_{k+1}^2(z - D) + J_{k+1}(z - D, 0)] - d_2 x^1 - cx^1 + S_{k+1}^0. \end{aligned} \quad (8)$$

From (7) and (8), the optimal expediting amount from installation 1 at time  $k$  is determined by  $\min\{d_1 y_1 + L(y_1)\} = \min f_{1,k}(y_1)$  and the optimal expediting amount from installation 2 at time  $k$  is determined by  $\min\{d_2 y_i + L(y_2) + E[S_{k+1}^1(y_2 - D)]\} = \min f_{2,k}(y_2)$ .

It is easy to show that  $f_{i,k}(y_i)$  is a convex function. Therefore, the optimal expediting policy from installation  $i$  at time  $k$  is the base stock policy with the base stock level  $y_{i,k}^* = \arg \min f_{i,k}(y_i)$  with respect to  $x^{i-1}$ . Note that the actual expediting amount is limited by the availability of the inventory in installation 1 or the regular order amount at installation 2. This completes the proof of Theorem 2 for time period  $k$ .

Now let us prove Theorem 4 for time period  $k$ . Combined with Theorem 3, we know the optimal expediting policy for  $J_k$  in time period  $k$  as part of the induction step. We compare  $J_k(x^0, v_1)$  and  $J_k(x^1, 0)$  for three possible cases. First, if  $y_{1,k}^* \leq x^0$ , then no expediting is necessary from installation 1 and beyond, therefore

$$J_k(x^0, v_1) = L(x^0) + \min_{z \geq x^1} \{c(z - x^1) + K\delta(z - x^1) + E[J_{k+1}(x^1 - D, z - x^1)]\},$$

where term  $L(x^0)$  is present because we only have  $x^0$  on hand at the beginning of time period  $k$  due to no expediting,  $c(z - x^1) + K\delta(z - x^1)$  due to regular ordering, and  $E[J_{k+1}(x^1 - D, z - x^1)]$  as future cost. Also, since  $y_{i+1,k}^* \leq x^i \leq x^{i+1}$ , no expediting is necessary, thus similarly we have

$$J_k(x^1, 0) = L(x^1) + \min_{z \geq x^1} \{c(z - x^1) + K\delta(z - x^1) + E[J_{k+1}(x^1 - D, z - x^1)]\}.$$

Therefore,  $J_k(x^0, v_1) - J_k(x^1, 0) = L(x^0) - L(x^1)$ .

Next, if  $x^0 < y_{1,k}^* \leq x^1$ , then expediting  $y_{1,k}^* - x^0$  from installation 1 is necessary, but not from installation 2. We have by similar reasoning as above

$$J_k(x^0, v_1) = d_1(y_{1,k}^* - x^0) + L(y_{1,k}^*) + \min_{z \geq x^1} \{c(z - x^1) + K\delta(z - x^1) + E[J_{k+1}(x^1 - D, z - x^1)]\},$$

and

$$J_k(x^1, 0) = L(x^1) + \min_{z \geq x^1} \{c(z - x^1) + K\delta(z - x^1) + E[J_{k+1}(x^1 - D, z - x^1)]\}.$$

Therefore,  $J_k(x^0, v_1) - J_k(x^1, 0) = d_1 y_{1,k}^* + L(y_{1,k}^*) - d_1 x^0 - L(x^1)$ .

Finally, if  $y_{1,k}^* > x^1$ , then we expedite everything in installation 1. Thus the only cost difference is  $d_1 v_1 = d_1 x^1 - d_1 x^0$ , and we obtain  $J_k(x^0, v_1) - J_k(x^1, 0) = d_1 x^1 - d_1 x^0$ .

Therefore, we have

$$J_k(x^0, v_1) - J_k(x^1, 0) = \begin{cases} L(x^0) - L(x^1) & y_{1,k}^* \leq x^0 \\ d_1 y_{1,k}^* + L(y_{1,k}^*) - d_1 x^0 - L(x^1) & x^0 < y_{1,k}^* \leq x^1 \\ d_1 x^1 - d_1 x^0 & y_{1,k}^* > x^1. \end{cases}$$

Now, let us study the function  $a_{1,k} + g_{1,k}(x^0) + h_{1,k}(x^1)$  for each of the three cases. When  $y_{1,k}^* \leq x^0$ , we have  $g_{1,k}(x^0) = f_{1,k}(x^0) - a_{1,k}$  and  $h_{1,k}(x^1) = 0$ , and thus  $a_{1,k} + g_{1,k}(x^0) + h_{1,k}(x^1) = d_1x^0 + L(x^0)$ . When  $x^0 < y_{1,k}^* \leq x^1$ , we have  $g_{1,k}(x^0) = 0$  and  $h_{1,k}(x^1) = 0$ , and thus  $a_{1,k} + g_{1,k}(x^0) + h_{1,k}(x^1) = a_{1,k} = d_1y_{1,k}^* + L(y_{1,k}^*)$ . Finally, when  $y_{1,k}^* > x^1$ , we have  $g_{1,k}(x^0) = 0$  and  $h_{1,k}(x^1) = f_{1,k}(x^1) - a_{1,k} = d_1x^1 + L(x^1) - a_{1,k}$ , and thus  $a_{1,k} + g_{1,k}(x^0) + h_{1,k}(x^1) = d_1y_{1,k}^* + L(y_{1,k}^*)$ . We can easily check that  $a_{1,k} + g_{1,k}(x^0) + h_{1,k}(x^1) = J_k(x^0, v_1) - J_k(x^1, 0) + d_1x^0 + L(x^1)$  in all of the cases. Thus, we have

$$\begin{aligned} J_k(x^0, v_1) - J_k(x^1, 0) &= a_{1,k} + g_{1,k}(x^0) + h_{1,k}(x^1) - d_1x^0 - L(x^1) \\ &= S_k^0 + S_k^1(x^0) + S_k^2(x^1). \end{aligned}$$

Therefore, Theorem 4 at time period  $k$  is proved. This completes the proofs of Theorems 2 and 4 by induction arguments.  $\square$

## Optimal Regular Ordering Policy

Now we derive the optimal regular ordering policy, which is affected by expediting decisions. Let us denote cost-to-go  $J_k(x, 0)$  by  $H_k(x)$  for convenience. Also, let  $\tilde{H}_k(z) = h_{2,k}(z) + cz + E[S_{k+1}^2(z - D) + H_{k+1}(z - D)]$ . Note that if  $S_k^2(x^1) + H_k(x^1)$  is continuous and  $K$ -convex, then  $\tilde{H}_k(z)$  is also continuous and  $K$ -convex. The next theorem gives the optimal regular ordering policy.

**Theorem 5.** *For sequential systems, the optimal regular ordering policy is the  $(s, S)$  policy with  $S = Z_k^* = \arg \min \tilde{H}_k(z)$ , and  $s = z_k^*$  defined by  $\tilde{H}_k(z_k^*) = K + \tilde{H}_k(Z_k^*)$ . The base stock level  $Z_k^*$  is considered with respect to inventory position  $x^1$ , thus if  $x^1 \leq z_k^*$ , then it is optimal to place the regular order in the amount of  $Z_k^* - x^1$ , and otherwise no order is placed.*

*Proof.* We concurrently show both the theorem and that  $H_k(x)$  and  $S_k^2(x^1) + H_k(x^1)$  are continuous and  $K$ -convex by induction. In the base case of  $k = T + 1$ , the optimal regular ordering policy is null, and we can safely set  $z_{T+1}^*$  and  $Z_{T+1}^*$  to be  $-\infty$ . Also,  $H_k(x)$  and  $\tilde{H}_k(z)$  are 0. Let us assume that on and after time  $k + 1 \leq T + 1$ , the theorem, continuity, and  $K$ -convexity hold.

Recalling the definition of  $f_{2,k}$ , (8) becomes

$$J_k(x^1, 0) = \min_{z \geq y_2 \geq x^1} \{f_{2,k}(y_2) + cz + K\delta(z - x^1) + E[S_{k+1}^2(z - D) + J_{k+1}(z - D, 0)]\} + S_{k+1}^0 - d_2x^1 - cx^1. \quad (9)$$

By applying Lemma (6) in Appendix A to (9), we have

$$J_k(x^1, 0) = \min_{z \geq x^1} \{h_{2,k}(z) + cz + K\delta(z - x^1) + E[S_{k+1}^2(z - D) + J_{k+1}(z - D, 0)]\} + S_{k+1}^0 - d_2x^1 - cx^1 + g_{2,k}(x^1) + a_{2,k}. \quad (10)$$

By adding  $S_k^2(x^1)$  on both sides of (10), we obtain

$$S_k^2(x^1) + H_k(x^1) = \min_{z \geq x^1} \{h_{2,k}(z) + cz + K\delta(z - x^1) + E[S_{k+1}^2(z - D) + H_{k+1}(z - D)]\} + S_{k+1}^0 - d_2x^1 - cx^1 + g_{2,k}(x^1) + a_{2,k} + S_k^2(x^1).$$

Therefore, we have  $H_k(x) = \min_{z \geq x} \{K\delta(z - x) + \tilde{H}_k(z)\} + a_2 + g_2(x) - d_2x - cx$ . Also, because  $g_{2,k}(x^1) + S_k^2(x^1)$  is convex by Lemma 7 in Appendix A and  $S_{k+1}^2(z - D) + H_{k+1}(z - D)$  is  $K$ -convex by the induction hypothesis, we conclude that  $S_k^2(x^1) + H_k(x^1)$  is continuous and  $K$ -convex.

The optimal regular ordering quantity is determined either from (7),

$$\min_{z \geq x^1} \{cz + K\delta(z - x^1) + E[S_{k+1}^2(z - D) + J_{k+1}(z - D, 0)]\}, \quad (11)$$

or, from (8),

$$\begin{aligned} \min_{z \geq x^1} \{h_{2,k}(z) + cz + K\delta(z - x^1) + E[S_{k+1}^2(z - D) + J_{k+1}(z - D, 0)]\} \\ = \min_{z \geq x^1} \{K\delta(z - x^1) + \tilde{H}_k(z)\}. \end{aligned} \quad (12)$$

Let us first consider (12). Since  $S_{k+1}^2(z) + H_{k+1}(z)$  is  $K$ -convex,  $K\delta(z - x^1) + \tilde{H}_k(z)$  is also  $K$ -convex, thus the  $(s, S)$  policy with respect to the inventory position is optimal with parameters  $z_k^* = s$  and  $Z_k^* = S$ , where  $Z_k^* = \arg \min \tilde{H}_k(z)$  and  $\tilde{H}_k(z_k^*) = K + \tilde{H}_k(z_k^*)$ .

Now consider (11). By the same reason, the  $(s, S)$  policy is optimal, and let us similarly define  $\tilde{z}_k^*$  and  $\tilde{Z}_k^*$ . We show that using (12) is optimal instead of (11). Because  $h_{2,k}(z)$  is nonincreasing convex and  $h_{2,k}(z) = 0$  for  $z \geq y_{2,k}^*$ , we have  $\tilde{z}_k^* \geq z_k^*$  and  $\tilde{Z}_k^* \geq Z_k^*$  by reasoning



similarly as in Lemmas 4 and 5. If  $\tilde{z}_k^* \geq y_{2,k}^*$ , then (11) and (12) lead to the same parameters  $\tilde{z}_k^* = z_k^*$  and  $\tilde{Z}_k^* = Z_k^*$ . On the other hand, if  $\tilde{z}_k^* < y_{2,k}^*$ , then we consider the following two cases:  $x^1 \leq y_{2,k}^*$  and  $x^1 > y_{2,k}^*$ . When  $x^1 \leq y_{2,k}^*$ , we have  $x^1 \leq y_{i,k}^*$  for all  $i$  by Theorem 3, which results in expediting every outstanding order. In this case, (12) leads to the optimal  $(s, S)$  policy. When  $x^1 > y_{2,k}^*$ , we have  $x^1 > y_{2,k}^* > \tilde{z}_k^* \geq z_k^*$ . Therefore, both (11) and (12) indicate that the optimal regular ordering quantity is zero, and thus they yield the same consequence. As a result, we conclude that (12) determines the optimal regular ordering in both cases.

Finally, we show that  $H_k(x)$  is continuous and  $K$ -convex. The continuity part is true because  $H_k(x) = K + \tilde{H}_k(Z^*) + S_{k+1}^0 - d_2x - cx + g_{2,k}(x) + a_{2,k} - cx$  for  $x \leq z^*$  and  $H_k(x) = \tilde{H}_k(x) + S_{k+1}^0 - d_2x - cx + g_{2,k}(x) + a_{2,k} - cx$  for  $x > z^*$ . The  $K$ -convexity part follows from Proposition 8.3.3 in Simchi-Levi et al. [21]. The proof of Theorem 5 is thus completed.  $\square$

## A Numerical Example - Base Stock Levels with Nonstationary Demand Distribution

Consider an example sequential supply chain consisting of a supplier, an intermediate installation, and a retailer, with stationary cost parameters facing a nonstationary stochastic demand while  $K = 0$ . Figure 2 shows the base stock levels for expediting and regular ordering.

In the figure, the solid line is the mean of the nonstationary demand distribution in each time period, and the line with triangles corresponds to the base stock levels without the expediting option. Also, the line with circles corresponds to the regular ordering base stock levels with the expediting options, the line with pluses corresponds to the base stock levels for expediting from stage 1, and the line with crosses corresponds to the expediting base stock levels for expediting from stage 2. The planning horizon is 26 periods.

We observe several interesting points. Approaching the last time period, specifically in time periods 25 and 26, the regular ordering base stock levels without the expediting options become large negative numbers, which makes sense since new orders would never arrive at the destination (the lead time is 2). However, with the expediting options, the regular ordering

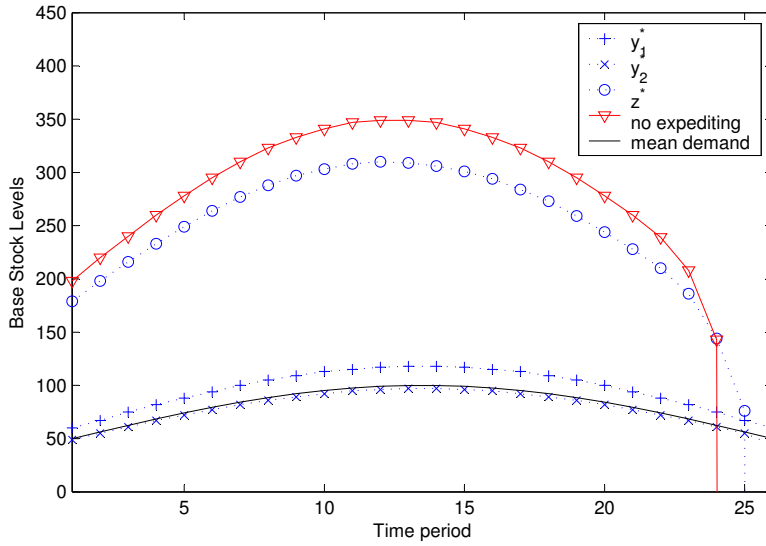


Figure 2: The base stock levels with nonstationary demand

base stock level at time period 25 is not a large negative number (indeed, it is positive in this example). This also makes sense since we may expedite orders placed in time period 25.

Other than the time periods close to the end of the planning horizon, the regular ordering base stock levels with expediting options are smaller than those without expediting. This is due to the increased agility of the supply chain resulting from the expediting options, hence decreased need for safety stock in the pipeline. Furthermore, the expediting options effectively reduce lead times. Therefore, as the mean of the demand increases, the increment of the regular ordering base stock levels with expediting options is not as pronounced as that of the base stock levels without the expediting options. It implies that the decreased realized lead times with the expediting options reduce the variability in the regular ordering quantity. As for expediting base stock levels, they follow closely the mean demand curve.

## Directional Sensitivity of Expediting Base Stock Levels for Stationary Sequential System

We now derive additional insight in the stationary case, i.e., the demand distribution and all the cost coefficients are stationary. We provide the proof of the following lemma in Appendix

A.

**Lemma 2.** *If the demand distribution and cost coefficients are stationary, then for  $1 \leq i \leq 2$  and  $k \leq T - i + 1$ , we have  $y_{i,k}^* = y_{i,1}^*$ .*

Lemma 2 states that the expediting levels are independent of  $k$  for  $k \leq T - 2$ . Note that in practice  $T$  is much larger than 2. Therefore, for a stationary system the base stock levels become constant in time for most of the time periods except a few periods at the end of the planning horizon. This leads to a simple set of optimal parameters.

Another interesting observation can be made in a stationary system. Let  $z^*$  and  $y_i^*$  be the base stock levels before time  $T - 2$ . If  $z^* < y_i^*$ , then we never use installations 1 to  $i$  at least until time  $T - 2$ , because all units are always expedited on and before arriving at installation  $i$ . As a special case, if  $z^* < y_2^*$ , then we always expedite the entire regular order directly from the supplier, and never use the intermediate installation at least until time  $T - 2$ .

We present the following lemma by assuming that holding and backloging cost functions have bounded derivatives, so integrals and derivatives are interchangeable by Lemma 3.2 in Glasserman and Tayur [11].

**Lemma 3.** *For sequential systems, we have for  $k \leq T - 2$*

$$\frac{\partial y_{1,k}^*}{\partial d_1} < 0, \quad \frac{\partial y_{2,k}^*}{\partial d_2} < 0, \quad \frac{\partial y_{2,k}^*}{\partial d_1} \geq 0, \quad \frac{y_{1,k}^*}{\partial d_2} = 0.$$

*Proof.* Let us recall the following definitions:

$$\begin{aligned} f_{1,k}(x) &= d_1 x + L(x), \\ f_{2,k}(x) &= d_2 x + L(x) + E[S_{k+1}^1(x - D)], \\ S_k^1(x) &= g_{1,k}(x) - d_1 x. \end{aligned}$$

As  $d_1$  increases, minimizer  $y_{1,k}^*$  decreases because  $f_{1,k}$  is convex, therefore  $\frac{\partial y_{1,k}^*}{\partial d_1} < 0$ . Similarly,  $\frac{\partial y_{2,k}^*}{\partial d_2} < 0$  because  $S_{k+1}^1(x)$  is independent of  $d_2$ . It is easy to see that  $\frac{y_{1,k}^*}{\partial d_2} = 0$ .

Now, let us prove that  $\frac{\partial y_{2,k}^*}{\partial d_1} \geq 0$  by studying  $S_{k+1}^1(x)$ . By definition  $g_{1,k+1}(x)$  is  $f_{1,k+1}(x) - a_{1,k+1}$  for  $x \geq y_{1,k+1}^*$ , and 0 otherwise. Therefore,  $S_{k+1}^1(x) = L(x)$  for  $x \geq y_{1,k+1}^*$ , and  $-d_1 x$  otherwise. Since  $y_{2,k}^* - D = y_{2,k+1}^* - D \leq y_{1,k+1}^*$  by the previous theorem and lemma for

all  $D \geq 0$  and  $k \leq T - 2$ , an increment of  $d_1$  is equivalent to adding a monotonically decreasing function near the minimizer  $y_{2,k}^*$  of a convex function  $f_{2,k}$ . Therefore,  $\frac{\partial y_{2,k}^*}{\partial d_1} \geq 0$ . This completes the proof.  $\square$

This lemma shows how expediting base stock levels move as expediting costs vary. That is, as  $d_1$  increases, the corresponding base stock level  $y_{1,k}^*$  decreases, which is expected due to the increased cost. Same observation is made for  $d_2$ , i.e.,  $y_{2,k}^*$  decreases as  $d_2$  goes up. At the same time,  $d_2$  does not affect  $y_{1,k}^*$  due to the sequential property of the system, i.e., expediting from the supplier is only considered when expediting from the intermediate installation is completed. On the other hand,  $d_1$  does affect  $y_{2,k}^*$  in such a way that pushing  $y_{2,k}^*$  up as  $d_1$  increases,  $y_{1,k}^*$  and  $y_{2,k}^*$  become closer to each other. This is due to the fact that as  $d_1$  increases,  $y_{1,k}^*$  decreases, which results in less safety stock at the retailer, which again calls for more expediting from the supplier.

## Existence of Linear Holding Costs at the Intermediate Installation

We briefly discuss here the fact that we may apply the following simple transformation to handle nonzero per unit holding or processing cost at the intermediate installation. Let the linear holding or processing cost be  $h \geq 0$  at the intermediate installation, and let the actual procurement cost be  $c'$ . Let also the actual expediting cost be  $d_1'$  for expediting a unit from the intermediate installation, and  $d_2$  be expediting from the supplier. First, let  $c = c' + h$ , and let us use  $c$  as the hypothetical per unit procurement cost in our model. It means that we pay all the holding costs in advance when we place an order. Second, let  $d_1 = d_1' - h$ , and let us use  $d_1$  and  $d_2$  as the expediting cost in our model. If  $d_i < 0$ , then it is always better to expedite from the intermediate installation to the manufacturing facility than to pay more expensive holding or processing costs at the intermediate installation. In this case, we never use the intermediate installation, which leads to a shorter lead time. Note that this transformation is possible because a unit stays exactly one period at each installation, if it is not expedited.

## 5 Heuristics for Non-sequential Systems

So far we have studied sequential systems, and derived simple optimal policies. Recall that for sequential systems we are able to use (4) instead of (1), which led us to derive the analytical results. In general, we cannot eliminate the possibility of order crossing in time in non-sequential systems under optimal control. Prior research on multiple lead time models, or stochastic lead time models such as Kaplan [14], Nahmias [19], and Ehrhardt [7], assumes that orders do not cross in time. If order crossing does occur, the resulting policy is complex and it depends on the system state.

In this section, we discuss non-sequential systems through a three installation system consisting of a supplier with zero fixed ordering cost, a retailer, and an intermediate installation between them. Though this three installation system is simple, it is nontrivial and shares complexity with general length non-sequential systems, hence its analytical results are hard to obtain.

Instead of trying to derive an optimal policy, which is a daunting task due to the complexity and state dependency, we confine our interest to the set of all base stock policies. We attempt to find the best base stock levels since base stock policies are practical due to their simplicity. We next propose a heuristic policy that gives base stock levels for non-sequential systems and evaluate its performance numerically using the three installation systems.

**The Extended Heuristic** The extended heuristic is to apply the base stock policies with the base stock levels as described in Theorems 2 and 5 to non-sequential systems. Note that the definitions of  $f_{i,k}$  and  $S_{i,k}^j$  do not require systems to be sequential, hence the extended heuristic is well defined. Also, if the system is sequential, the extended heuristic finds an optimal control. Note that the extended heuristic is also applicable to general length systems.

In order to evaluate the performance of the extended heuristic, we use the following *derivative method* introduced in Glasserman and Tayur [11].

**The Derivative Method** The derivative method is a numerical method to find the sensitivity of the cost-to-go under the base stock policies as the base stock levels vary. The method can be used to find locally optimal base stock levels within the set of all base stock policies using simulation and optimization. Here we briefly explain the derivative method

customized to our three installation systems.

- Step 1. Set the initial base stock levels:  $y_1, y_2$ , and  $z$ .
- Step 2. Compute the derivatives of the dynamic programming optimality equation (1) with respect to the base stock levels. We get recursive equations of the derivatives of the cost-to-go with respect to each one of  $y_1, y_2$ , and  $z$ .
- Step 3. Evaluate the cost to go at the beginning of the time horizon, i.e., time period 1, using simulation with the given base stock levels. Evaluate also the derivatives of the cost-to-go at time period 1 using the recursive equations from Step 2. The derivatives give the steepest decent direction of the cost-to-go at time period 1.
- Step 4. Search linearly along the steepest decent direction for the best step size, and then set the new base stock levels using the result of the line search.
- Step 5. Evaluate the derivatives of the cost-to-go with respect to the base stock levels from Step 4 using simulation. If the norm of the derivatives is smaller than a given threshold, then terminate. Otherwise, go to Step 3.

At the termination of the derivative method, we get the locally optimal base stock levels and the corresponding cost-to-go at time period 1. Formally, the derivative method only works when derivatives and integrals in expectations are interchangeable. All systems under consideration in this paper have this interchangeability property. In what follows, we always start the derivative method with the base stock levels from the extended heuristic, hence the derivative method never produces an inferior solution. When the derivative method does not improve the initial solution, we conclude that the extended heuristic achieves a local optimum.

The following is the detailed data for the numerical study: the procurement cost  $c = 100$ , the holding cost is 50 per unit, and the backlogging cost is 150 per unit. The demand distribution is triangular with (mean, min, max) = (50, 0, 100). Expediting cost  $d_2$  varies from 10 to 120, while  $d_1$  varies so that  $d_1/d_2$  ranges from 0.4 to 2.4.

Figure 3 summarizes the numerical results. The horizontal axis is  $d_1/d_2$ , which measures how close is a system to a sequential system. The vertical axis shows the percentage-wise

improvement of the cost-to-go using the base stock levels from the derivative method over the cost-to-go of the extended heuristic. When the gap is zero, it means that the extended heuristic produces a locally optimal solution. Different trend lines in the figure stand for different values of  $d_2$ , and within a trend line,  $d_1$  varies. The 95% confidence interval for any data point in the figure is within 0.05% of its value.

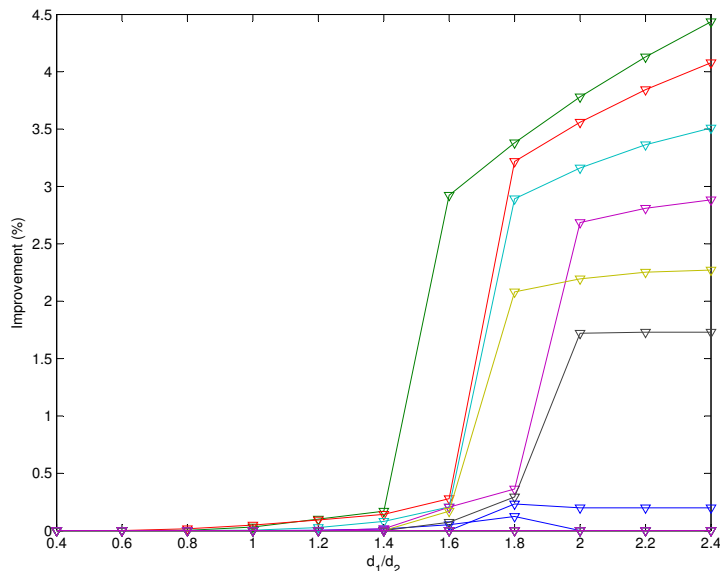


Figure 3: Improvements in cost-to-go of the derivative method with respect to the extended heuristic (different trend lines stand for different values of  $d_2$ , and within a trend line,  $d_1$  varies)

If  $d_1/d_2 \leq 0.5$ , then the system is sequential, thus the extended heuristic is optimal, and the gap is 0%. Interestingly, we observe that even though the system is non-sequential for  $0.5 < d_1/d_2 \leq 1$ , the extended heuristic achieves a local optimum (or it is very close to a local optimum) among all the base stock policies. As  $d_1/d_2$  increase above 1, we observe a gradual departure from local optimality of the extended heuristic.

In the figure, we see some lines that are always close to zero regardless of the value of  $d_1/d_2$ . These lines correspond to the case of  $d_2$  being too small or too large compared to the other costs in the system. As a result, we always expedite everything or do not use expediting at all. In these extreme cases, the extended heuristic performs well regardless of

$d_1/d_2$ .

These numerical results show that the extended heuristic performs well for a larger set of systems (systems with  $d_1/d_2 \leq 1$ ) than the set of sequential systems (systems with  $d_1/d_2 \leq 0.5$ ). For systems with  $1 \leq d_1/d_2 \leq 2.4$ , the gap is always less than 4.5%, which is encouraging and acceptable. On the downside, the gap keeps increasing with increasing  $d_1/d_2$  and it seems that it can be arbitrarily large. Figure 4 provides a summary.

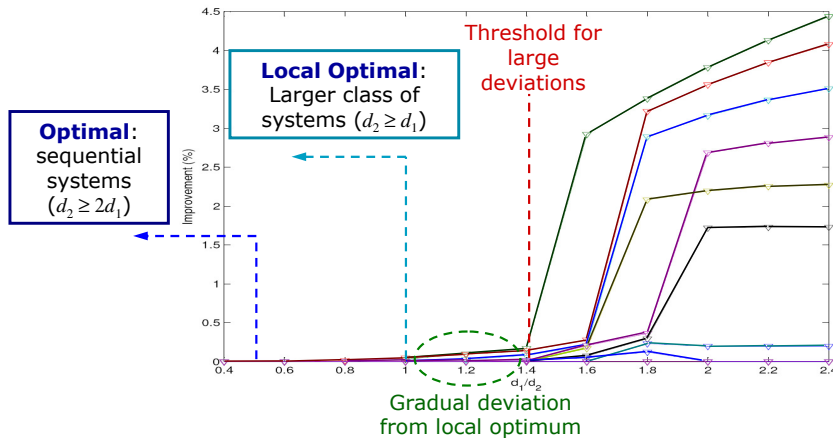


Figure 4: Local optimality and limitations of the extended heuristic

## 6 Conclusions

In this paper, we derive the optimal regular ordering and expediting policies for a single item, periodic review inventory system with deterministic delivery lead time of at most two periods when the system is sequential. Sequential systems do not allow orders crossing in time under optimal control.

The optimal regular ordering policy for sequential systems is the  $(s, S)$  policy with respect to inventory position  $x^1$ , and the structure of the optimal expediting policy is to expedite everything up to a certain installation, partially from the next installation according to the corresponding base stock level, and nothing beyond. This optimal policy is simple and thus easy to implement. The corresponding  $(s, S)$  levels and the base stock levels are defined recursively and are easily computable. Our mathematical approach is novel, and it shows



separability of the optimal cost-to-go.

On the other hand, for non-sequential system, we argue that the optimal policy is complex. The optimal regular ordering and expediting quantities are functions of the state. We propose the extended heuristic. The numerical study of the three installation systems reveals that this heuristic exhibits good performance for a much wider class of systems than the set of sequential systems.

## Appendix A

For a convex function  $f : \mathbb{R} \rightarrow \mathbb{R}$ , let  $\partial f(x)$  be its subdifferential at  $x$ , which is a set. For two sets  $S_1$  and  $S_2$ , we denote  $S_1 \leq S_2$  if there exists  $s_2 \in S_2$  such that  $s_1 \leq s_2$  for any  $s_1 \in S_1$ , and there exists  $s_1 \in S_1$  such that  $s_1 \leq s_2$  for any  $s_2 \in S_2$ . The following lemmas can be proved by using elementary techniques.

**Lemma 4.** *Let  $f_1$  and  $f_2$  be convex functions. If  $\partial f_1(x) \leq \partial f_2(x)$  for all  $x \in \mathbb{R}$ , then*

$$\arg \min_x f_1(x) \geq \arg \min_x f_2(x).$$

**Lemma 5.** *Let  $f_1, f_2, \tilde{f}_1,$  and  $\tilde{f}_2$  be convex functions. If  $\partial f_1(x) \leq \partial f_2(x)$  and  $\partial \tilde{f}_1(x) \leq \partial \tilde{f}_2(x)$ , then  $\partial\{f_1 + \tilde{f}_1\}(x) \leq \partial\{f_2 + \tilde{f}_2\}(x)$ .*

*Proof of Theorem 3.* For any  $k$ ,

$$f_{1,k}(x) = d_1x + L(x)$$

$$f_{2,k}(x) = (d_2 - d_1)x + L(x) + E[g_{1,k+1}(x - D)] + d_1E[D]$$

Since  $d_2 - d_1 \geq d_1$  for sequential systems and  $g_{1,k}$  is nondecreasing convex function we have  $\partial(d_2 - d_1)x \geq \partial d_1x$  and  $\partial E[g_{1,k+1}(x - D)] \geq 0$ . By Lemma 5, we have  $\partial f_{2,k}(x) \geq \partial f_{1,k}(x)$ , and by Lemma 4, we have  $\arg \min_x f_{1,k}(x) \geq \arg \min_x f_{2,k}(x)$ , or  $y_{1,k}^* \geq y_{2,k}^*$ . This completes the proof.  $\square$

**Lemma 6.** *Let  $f_1$  be convex and  $b \in \mathbb{R}$ . We have  $\min_{b \leq x \leq y} \{f_1(x) + f_2(y)\} = a_1 + g_1(b) + \min_{b \leq y} \{h_1(y) + f_2(y)\}$ , where  $a_1, h_1,$  and  $g_1$  are defined as in Lemma 1 with respect to  $f_1$ .*

*Proof.* We first fix  $y$  and minimize over  $x$  as a function of  $y$ , then minimize over  $y$ . We obtain

$$\begin{aligned}
\min_{b \leq x \leq y} \{f_1(x) + f_2(y)\} &= \min_{b \leq y} \{ \min_{b \leq x \leq y} f_1(x) \} + f_2(y) \\
&= \min_{b \leq y} \{a_1 + g_1(b) + h_1(y) + f_2(y)\} \\
&= a_1 + g_1(b) + \min_{b \leq y} \{h_1(y) + f_2(y)\},
\end{aligned} \tag{13}$$

where, in (13), we use Lemma 1. □

**Lemma 7.** *For sequential systems, function  $g_{2,k}(x) + S_k^2(x)$  is convex for all  $k$ .*

*Proof.* Recall that  $y_{i,k}^* \leq y_{i-1,k}^*$  by Theorem 3, and

$$g_{2,k}(x) + S_k^2(x) = g_{2,k}(x) + h_{1,k}(x) - L(x).$$

Recall also that if  $x \leq y_{i,k}^*$ , then  $g_{i,k}(x) = 0$ , and if  $x \geq y_{i,k}^*$ , then  $h_{i,k}(x) = 0$  from Lemma 1. Now, if  $x \leq y_{1,k}^*$ , then  $h_{1,k}(x) = f_{1,k}(x) - a_{1,k}$ , thus

$$h_{1,k}(x) - L(x) = d_1x - a_{1,k}, \tag{14}$$

which is clearly a convex function. On the other hand, if  $x \geq y_{2,k}^*$ , then  $g_{2,k}(x) = f_{2,k}(x) - a_{2,k}$ . Thus,

$$g_{2,k}(x) - L(x) = d_2x + E[S_{k+1}^1(x - D)] - a_{2,k} = d_2x - a_{2,k} + E[g_{1,k+1}(x) - d_1x] \tag{15}$$

is convex.

To summarize, if  $x \leq y_{1,k}^*$ , then  $g_{2,k}(x) + S_k^2(x) = g_{2,k}(x) + \{h_{1,k}(x) - L(x)\}$  is convex (see (14)). On the other hand, if  $x \geq y_{2,k}^*$ , then  $g_{2,k}(x) + S_k^2(x) = h_{1,k}(x) + \{g_{i,k}(x) - L(x)\}$  is convex (see (15)). If  $y_{2,k}^* < y_{1,k}^*$ , then  $g_{2,k}(x) + S_k^2(x)$  is globally convex because it is convex for two partially overlapping intervals, which are  $x \leq y_{1,k}^*$  and  $x \geq y_{2,k}^*$ .

It remains to prove convexity when  $y_{2,k}^* = y_{1,k}^*$ . In this case, again from (14) and (15), we get

$$g_{2,k}(x) + S_k^2(x) = \begin{cases} h_{1,k}(x) - L(x) & x \leq y_{1,k}^* = y_{2,k}^* \\ g_{2,k}(x) - L(x) & x \geq y_{1,k}^* = y_{2,k}^* \end{cases}$$

We already know that  $g_{2,k}(x) + S_k^2(x)$  is convex on  $[-\infty, y_{1,k}^*]$  and  $[y_{2,k}^*, \infty]$ . Since  $g_{2,k}$  is nondecreasing at  $y_{2,k}^*$ , and  $h_{1,k}$  is nonincreasing at  $y_{1,k}^* = y_{2,k}^*$ , it follows that  $\partial h_{1,k}(y_{2,k}^*) \leq \partial g_{2,k}(y_{2,k}^*)$ . In turn we get  $\partial\{h_{1,k}(\cdot) - L(\cdot)\}(y_{2,k}^*) \leq \partial\{g_{2,k}(\cdot) - L(\cdot)\}(y_{2,k}^*)$ , which means global convexity. This completes the proof.  $\square$

*Proof of Lemma 2.* Because  $y_{i,k}^* = \arg \min f_{i,k}(y)$ , we instead prove that  $f_{i,k}(y)$  and  $S_{i,k}^1(x)$  are all equal for  $1 \leq i \leq L$  and  $k \leq T - i + 1$ . We use induction on  $i$ . For the base case  $i = 1$ ,  $f_{1,k}(y)$  and  $S_{1,k}^1(x)$  are independent of  $k$  by definition.

Now assume for a fixed  $i \geq 1$ , that  $f_{i,k}(y)$  and  $S_{i,k}^1(x)$  are independent of  $k$  for  $k \leq T - i + 1$ . Therefore  $S_{i,k+1}^1(x)$  is independent of  $k$  for  $k + 1 \leq T - i + 1$ . Then  $f_{i+1,k}(y) = d_{i+1}y + L(y_{i+1}) + E[S_{i,k+1}^1(y - D)]$  is independent of  $k$  for  $k + 1 \leq T - i + 1 = T - (i + 1) + 2$ . In other words,  $f_{i+1,k}(y)$  is independent of  $k$  for  $k \leq T - (i + 1) + 1$ . This completes the proof.  $\square$

## References

- [1] R. Anupindi and R. Akella. Diversification under supply uncertainty. *Management Science*, 39:944–963, 1993.
- [2] E. W. Barankin. A delivery-lag inventory model with an emergency provision (the single-period case). *Naval Research Logistics Quarterly*, 8:285–311, 1961.
- [3] C. Chiang and G. J. Gutierrez. A periodic review inventory system with two supply modes. *European Journal of Operations Research*, 94:527–547, 1996.
- [4] C. Chiang and G. J. Gutierrez. Optimal control policies for a periodic review inventory system with emergency orders. *Naval Research Logistics*, 45:187–204, 1998.
- [5] A. J. Clark and H. Scarf. Optimal policies for a multi-echelon inventory problem. *Management Science*, 6:475–490, 1960.
- [6] K. H. Daniel. A delivery-lag inventory model with emergency. In Herbert Scarf, D. M. Gilford, and M. W. Shelly, editors, *Multistage Inventory Models and Techniques*, chapter 2, pages 32–46. Stanford University Press, 1963.

- [7] R. Ehrhardt.  $(s, S)$  policies for a dynamic inventory model with stochastic lead times. *Operations Research*, 32:121–132, 1984.
- [8] EMS NOW. Flextronics selected by LG Electronics to manufacture assorted LCD TV products. <http://www.emsnow.com/npps/story.cfm?pg=story&id=40377>, 2009.
- [9] Q. Feng, G. Gallego, S. P. Sethi, H. Yan, and H. Zhang. Periodic-review inventory model with three consecutive delivery modes and forecast updates. *Journal of Optimization Theory and Applications*, 124:137–155, 2005.
- [10] Y. Fukuda. Optimal policies for the inventory problem with negotiable leadtime. *Management Science*, 10:690–708, 1964.
- [11] P. Glasserman and S. Tayur. Sensitivity analysis for base-stock levels in multi-echelon production-inventory systems. *Management Science*, 41:263–281, 1995.
- [12] H. Groenevelt and N. Rudi. A base stock inventory model with possibility of rushing part of order. Working Paper, University of Rochester, Rochester, NY, 2003.
- [13] E. L. Huggins and T. L. Olsen. Supply chain management with guaranteed delivery. *Management Science*, 49:1154–1167, 2003.
- [14] R. S. Kaplan. A dynamic inventory model with stochastic lead times. *Management Science*, 16:491–507, 1970.
- [15] W. Karush. A theorem in convex programming. *Naval Research Logistics Quarterly*, 6: 245–260, 1959.
- [16] C. Kim, D. Klabjan, and D. Simchi-Levi. Online appendix - generalization of optimal policy for expediting orders in transit. [http://www.klabjan.dynresmanagement.com/articles/Optimal\\_Expediting\\_OnlineAppendix.pdf](http://www.klabjan.dynresmanagement.com/articles/Optimal_Expediting_OnlineAppendix.pdf), 2009.
- [17] D. G. Lawson and E. L. Porteus. Multistage inventory management with expediting. *Operations Research*, 48:878–893, 2000.

- [18] A. Muharremoglu and J. N. Tsitsiklis. Dynamic leadtime management in supply chains. Technical report, Massachusetts Institute of Technology, Cambridge, MA, 2003.
- [19] S. Nahmias. Simple approximations for a variety of dynamic leadtime lost-sales inventory models. *Operations Research*, 27:904–924, 1979.
- [20] M. F. Neuts. An inventory model with an optional time lag. *Journal of the Society for Industrial and Applied Mathematics*, 12:179–185, 1964.
- [21] D. Simchi-Levi, X. Chen, and J. Bramel. *The Logic of Logistics: Theory, Algorithms, and Applications for Logistics and Supply Chain Management*. Springer, 2 edition, October 2004.
- [22] G. Tagaras and D. Vlachos. A periodic review inventory system with emergency replenishments. *Management Science*, 47:415–429, 2001.
- [23] A. F. Veinott. The status of mathematical inventory theory. *Management Science*, 12:745–777, 1966.
- [24] D. Vlachos and G. Tagaras. An inventory system with two supply modes and capacity constraints. *International Journal of Production Economics*, 72:41–58, 2001.
- [25] A. S. Whittlemore and S. C. Saunders. Optimal inventory under stochastic demand with two supply options. *Journal of the Society for Industrial and Applied Mathematics*, 32:293–305, 1977.
- [26] V. L. Zhang. Ordering policies for an inventory system with three supply modes. *Naval Research Logistics*, 43:691–708, 1996.